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# Press Release

## **UNIBASED SYSTEMS ARCHITECTURE, INC. POSITIONED NUMBER ONE IN PRESTIGIOUS INDEPENDENT NATIONAL STUDY FOR SURGERY MANAGEMENT SYSTEMS**

**Chesterfield MO., June 24, 2004:** KLAS™, a research and consulting firm specializing in monitoring and reporting the performance of healthcare's information technology (HIT) vendors, announced today, the publication of a Surgery Management Systems Study. The 296 page report positioned Unibased Systems Architecture, Inc.'s product periOperative Resource Management System (ORMS) first among HIT surgery management products from an impressive list of firms including GE, McKesson and Cerner.

KLAS specialty reports such as the Surgery Management Systems Study provide a comprehensive look at comparative performance ratings and product commentary from healthcare professionals representing over 500 facilities currently using the systems. Win/loss, technology assessments, integration and general product overviews are provided. KLAS utilizes a two-step process to collect candid performance data. First, KLAS collects a series of direct product/vendor evaluations completed by healthcare provider organizations covering 40 performance areas. Second, KLAS performs in-depth, confidential interviews with IT executives and department directors (in this case, surgery) completing the questionnaire to gather valuable insight into specific strengths, weaknesses and future expectations for the product and vendors. According to KLAS, "The OR is a serious source of revenue and typically represents one of the highest revenue (and cost) centers in a provider organization. Managing OR costs and optimizing resources are both required in order to maximize revenue."

Based upon a score of 1 to 100 in the 40 performance indicators, USA outperforms all vendors with a score of 89.9, followed by SIS at 81.5, Per-se at 79.7, and Picis at 76.9. USA received a perfect score in the categories of "Keeps All Promises", "A Fair Contract", and "Timely Enhancement Releases" which were also the highest scores of any vendor. A sample of the commentary in the report from USA clients is:

"We have had the application for less than two years, and during that time we have never had any downtime on the system."

"We estimate that we saved over \$1 million with the ORMS product."

"The support we get from USA is far superior to the support I have seen from any other vendor..."

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Barry M. Rundquist, USA's CEO stated, "We are pleased to be recognized by our customers in achieving this #1 ranking among all the healthcare vendors providing surgery management systems. Our ORMS solution addresses all major requirements of the surgery suite while producing excellent ROI as confirmed and documented by our customers. Our open system technology and systems stability will insure that our customers will consistently meet their business objectives with our application solutions. We are committed to "listening" to our customers to provide expanded capabilities to meet our common vision."

**About Unibased Systems Architecture (USA):** USA is ranked 2nd among the entire market of 300+ HIT solution vendors who provide more than 600 solution products. USA's Resource Management System (RMS) is ranked first in the Enterprise Scheduling market category, and periOperative Resource Management System (ORMS) is ranked first in the Surgery Management Systems market category according to the 2003 Top 20 Best In KLAS Report. USA's reputation for product quality, reliability, and supporting services has no equal in the HIT industry. USA and its products have maintained highest rankings from the KLAS™ independent reporting for the last five years. USA appears in Profiles in Excellence: The 2003 Best in KLAS Finalists published in the May 2004 issue of Healthcare Informatics.

USA markets various products which are open, scalable, integrated client/server and web enabled solutions, designed to meet the unique needs of sophisticated enterprise organizations. USA has major solution offerings in the HIT and air travel markets, providing real time production scheduling, human resource, security and financial systems. In the HIT industry, RMS is an integrated solution which schedules and tracks patient resource needs from pre-access through follow-up. RMS also monitors the effectiveness of clinical programs, financial productivity and capacity management. ORMS is an integrated module which addresses OR scheduling, surgeon preferences, suite utilization, materials management, clinical worker training and certification. RMS/ORMS results in significant improvements in physician and patient relations. USA products and services are available through direct sales, marketing partners, value added resellers and system integrators. USA is a private corporation founded in 1986, and is based in Chesterfield, Missouri. Visit USA on the web at [www.unibased.com](http://www.unibased.com).

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